

Why air conditioning your home shouldn't be the last thing you think about



Homedeal Air Conditioning



Install your air conditioning while your home is being built and save yourself money and hassle

If you're like most new home buyers, you're building your home because it offers you comfort and value for money. And you've probably got a good idea of how you want it to look as well as the features you're after.

But one part you may not have planned is your air conditioning. The fact is though, if you're thinking about having ducted air conditioning in your home – to stay warm in winter and cool in summer – the best way to save money and hassle is to do it while your home is being built.

Why it pays to plan your air conditioning now



Firstly, there are some homes that just cannot have ducted air conditioning installed after they are built.

In a 2 storey home there are spaces that can only be reached prior to building. What that means to you is that if you leave it too late before installing a system, no matter what, you will not be able to have some rooms ducted with air conditioning. Extremely frustrating.



Secondly, you'll pay more later on.

Because ducting has to go up into your roof and ceilings, if your home is already built and plastered, the extra cost of installing an air conditioning system (after removing, cutting and replacing different sections of ceiling and wall) will add to your overall cost. That's what makes installing it now a very wise choice. You'll save money ... and hassle.

Save ENERGY and MONEY - have your air conditioning planned specifically for your home

Here's something you may not know: **Most 2-storey homes DON'T need the level of air conditioning they purchase.** Here's what we mean ...

You can actually reduce the size of the system you buy, and still gain all the benefits of a full system.

On the basis your new home comes wrapped in wall-to-wall and ceiling clad insulation. 'Good' you say, but what does that mean for me?

It means that during summer, downstairs remains relatively cool while upstairs retains the excess heat. Believe it or not, it's exactly the same in winter - the upper level is always the warmest no matter what season (it's the old "hot air rises" principle in action).

The good news is this: This actually works to your advantage.

We can install what's called a **Day/Night System**. It's a quality system, but it only pumps air to **one level** at a time - never two (which is what most systems do). Saving you money on running costs.

How does it work? In summer you simply pump cool air to the **top** level, which descends to the bottom level. And in winter you pump warm air to the **bottom** level, which rises to the top.

The bottom line is ... together with adequate window coverings, a Day/Night System heats or cools your home very effectively - without the initial cost of a full system, and without the expensive everyday running costs too.

Homedeal Air Conditioning is a group of company's with over 20 years experience dedicated to serving the 'home under construction' market, with offices in Brisbane, Sydney and Melbourne. Homedeal Air Conditioning services several of the largest home builders as well as boutique and regional builders in Australia, and is Carrier Air Conditioning's largest authorised dealer in Australia.

Homedeal has achieved excellence in managing large volumes of contract housing. Utilising sophisticated database software, we have been able to link the client, builder, on-site supervisor and contractor into a seamless single line of communication. Homedeal (QLD) benefits from the Group support via purchasing power, stock levels, and continued business development.

Homedeal Air Conditioning also has its own service department with after-sales service that is second to none. Yearly preventative maintenance reminders and quick breakdown response that's only a phone call away.

How your home is air-conditioned by



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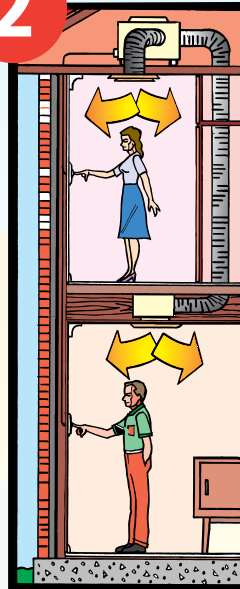


1

Step 1
The flexible tubing that carries the cooled or heated air throughout your home is called ducting. And to make sure it's installed properly we lay your ducting while your home is being built.

Step 2
We then make sure we optimise the space in your home. Through careful planning ... and advice from you ... we minimise the room taken for the ducting and the fan coil.

2



UPPER LEVEL

GROUND LEVEL
(With optional Thermostat)



Here, during the construction of a two storey home, our skilled tradesmen cuts a hole in the floor of the upper level wardrobe to create room for ducting to the lower level.



Our tradesman installs the compact fan coil unit above the ceiling of the upper level.



Even though the space between floors is usually quite tight, we use tubing which ensures even distribution of air.

In order to supply the lower level with air, a small amount of wardrobe space is used for the ducting.

3



Step 3
So as you don't lose the cooled or heated air that you want, we insist on doubled insulated, fire rated, R10 ducting. This helps maintain the temperature of the air as it travels through the roof space – even on the hottest or coldest of days.

4



Step 4
Some rooms always get more use than others. So by installing zones in your home, you can dramatically reduce your running costs by only using the system in the areas you need.



These motorised flaps open and close, when selected, to direct the air flow to the different zones



A member of our team explains how zoning can suit your personal needs.

YOU'LL BE HAPPIER WITH CARRIER

How your home is air-conditioned by



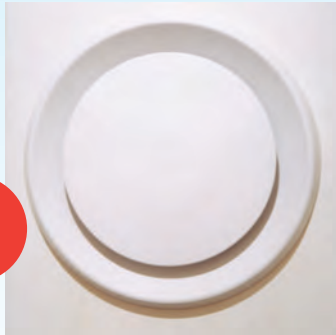
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5



Step 5

Our grille systems are modern low profile round diffusers. The centre core is adjustable for heating / cooling and can be closed entirely.



For your comfort, a return-air grille intake like this will clean the air as it circulates around your home. You can also choose an optional high-efficiency filter for even greater indoor air quality

6



Step 6

Your ducted air conditioning system will have a thermostat which lets you dial in the temperature you desire. Or, you can choose an optional programmable thermostat. This lets you set the temperature you want your home to be by the time you wake or arrive home from work – it virtually thinks for itself.

7



Step 7

We are fanatical about quality. That's why we pressure test your system's pipe installation. By making sure your system is leak-free, you're protected against needless extra running costs.

8



Step 8

Lastly, our skilled installer fits your outside condenser and commissions your system for reliable, trouble-free service.

And as part of the Homedeaal Air Conditioning 'We Care' philosophy, our installers wear boot covers and gloves. They also carry with them our special home care kit to make sure your home is left just as clean as they found it.



• Manufacturers items displayed in these photographs current at the time of print.

YOU'LL BE HAPPIER WITH CARRIER

Here's what some of our clients have to say about Carrier and Homedeal Air Conditioning

I would like to thank your staff for a wonderful service they have provided. From the first stage of a quote for air-conditioning, to the final stage of installation, your staff members were very polite, efficient and highly considerate of my home and belongings. They were very friendly at all times and made sure I was included in all decisions to be made.

It has made the installation process an enjoyable experience and my husband, children and myself are very excited to have our unit up and running. Thank you so much!!

John & Elizabeth Ross
Windaroo Qld

I am writing with regard to my ducted air conditioning installation which your company provided for my new home.

The installation is now complete and I felt that it was necessary to let you know how impressed we have been with the service provided to us from all your respective employees.

As you know, initially there were some complications which you found appropriate solutions to overcome, and give us maximum benefit that we could achieve by the changes made.

In a day when customer service rarely comes first, I feel you excelled and would have no hesitation in using you again for future projects and in recommending you to other potential customers.

My family and I look forward to a cool summer at the benefit of your expertise.

Mrs Angela Carr
Redland Bay Qld



ANOTHER BONUS

The ducting we use is

50% more efficient.

By using R1.0 insulated ducting you receive more of the conditioned air that you pay for. After all it's 40mm thick compared to the standard 25mm insulation. So extreme temperatures in your roof won't make your unit work harder than it should.

and all our Ductwork is Fire Rated for that extra piece of mind.

5 Year Warranty

ON ALL PARTS AND LABOUR

In the same way that we help you choose the system that's right for you, we're also there to help you out if the need arises. Carrier give you a 5 year warranty on all parts and labour, plus 10 years on ducting.

In the unlikely event of a problem, we're totally supported by Carrier, so you can rest assured that you won't have to wait months just for parts. What's more, if there are any problems along the way we offer a fast and reliable response time – guaranteed.



Turn to the Experts

Why your builder only trusts Homedeal Air Conditioning to duct their homes

Just like you put a whole lot of planning into your home to make sure it's right, so do we when it comes to air conditioning.

- **We know the designs thoroughly.** You benefit from our tailored space-savings techniques providing you with maximum living space. In fact, we use spaces that can't be accessed once the house is built. Other companies may severely reduce your cupboard and wardrobe space when installing the system.
- **We design your system around the size of your home and family** – saving you thousands in running costs. By installing zones in your home you can select the rooms you wish to be air conditioned. And all at the touch of a button – just key in the temperature you want.

- **We only use Carrier** – the inventors of air conditioning. Carrier are the biggest air conditioning company in the world, spending over \$1,000,000 every year just on research and development for efficiency. And they back everything up with their own service division – so if you ever need assistance you won't be sub-contracted out to an unknown party.
- **We pass on the savings from being the bulk installer of air conditioning systems for Clarendon.**

Why it's critical that you get a system properly suited to your home...

Some people run up thousands of extra dollars each year through not planning properly. Why? Because the system they chose does not suit the size of their home or their needs.

For instance, you can buy a smaller system thinking it won't cost you as much to run, but the fact is that it will have to work harder just to do a satisfactory job ... and while it **WILL NOT** be capable of giving you the comfort you want in extreme temperatures ... it **WILL** burn up more energy in the process.

Or, if you buy an oversized system for your home, apart from costing you more to buy and run, it may be less effective. The reason is that because it works so rapidly, it will thermostatically switch off more regularly – resulting in more wear and tear than if the system runs steadily for longer periods of time.

So it's vitally important that your air conditioning system is designed around **YOUR** home to make it both affordable and effective.



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Call now for an obligation-free evaluation of your home

By now we hope you realise how important it is to plan your air conditioning properly. To get the best performance, your system has to be designed for your needs ... or you stand to pay the price.

Call now and we'll show you exactly how you can enjoy a system in your home that ...

- Saves money every time you use it through having the right size unit for your home, quality ducting, reliable service and intelligent planning
- Saves you the hassle and cost of having it done after you've built.



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Turn to the Experts
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Special Ducting-Only OFFER ...

For whatever reason, you may not be ready to have your system installed right now as you build. But because it's essential that you do at least plan for it now we've created a special offer.

Simply have the ducting-only for your air conditioning system installed as you build – not the full system. This will allow you to plan for the system you want while you still can, making sure every room has air conditioning access. Then when you're ready, just call us and we'll complete your system.

And here's where our special Ducting-Only offer makes it easier. If you choose to install only the ducting now, we will freeze the price of installing your air conditioning system for 2 full years. So that anytime within that 2 year period you can decide to proceed and pay only the fee that we quote you now.

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